

CATANA OCEAN CLASS
First trip aboard



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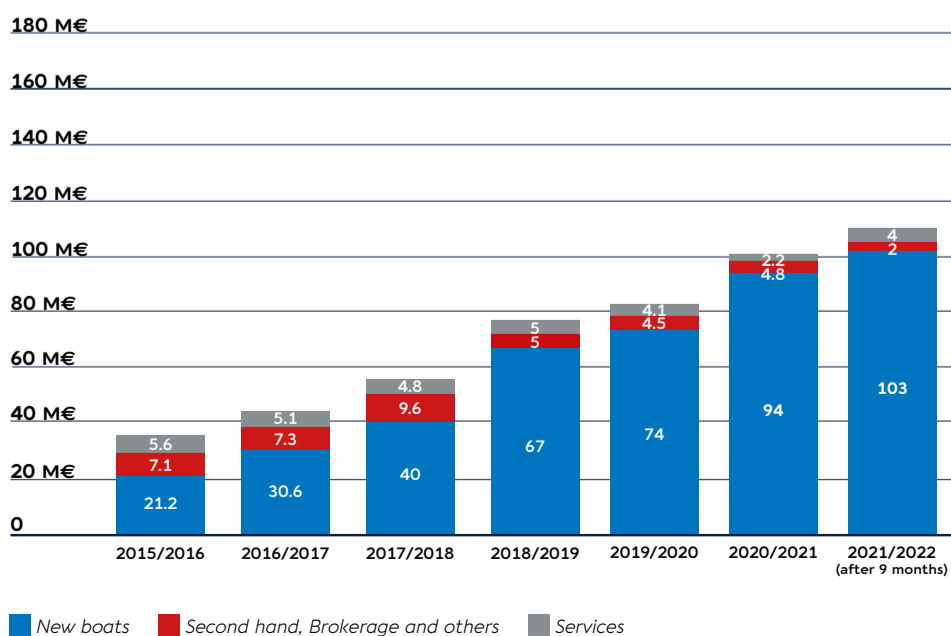
Financial

Since the BALI range was launched in 2014/2015, CATANA GROUP has continued to grow significantly. Slowed down in 2020 by the COVID 19 health crisis, but the only player in its market to have maintained growth during this turbulent year (+6.7%), the group returned to a solid growth rate in 2021 (+23%), but most importantly has experienced a significant increase in sales though this financial year, driven by increasingly innovative ranges, essentially composed of new products.

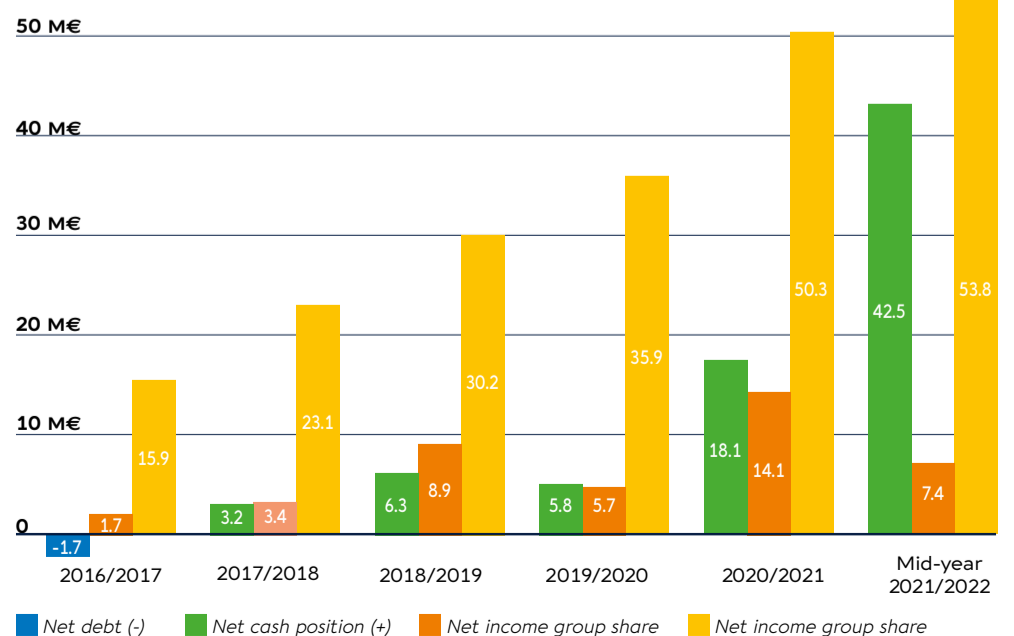
The 2021/2022 financial year has therefore rapidly taken on the form of a historic financial year, since at mid-year (28th February 2022), CATANA GROUP was already up 46% with a doubling of its operating profitability (16% of turnover) and a net profitability up 61%. The turnover published after 9 months of the financial year has confirmed this trend, and already exceeds the activity for the whole of the previous financial year. These excellent results consolidate an already robust financial position, reinforced by a long order book, giving strong growth prospects for 2023 and 2024.

CATANAGROUP SA - STOCK MARKET : CODE Euronext PARIS FR0010193052CATG

TURNOVER



BALANCE SHEET / RESULTS



Edito

Olivier Poncin

President CATANA GROUP SA

Despite significant supply difficulties for many of the components required for the production of our CATANA and BALI catamarans and genuine difficulty in recruiting sufficient staff, CATANA Group managed to achieve its planned growth target of more than 50% in its last financial year, which ended on 31 August, by producing 280 units.

In spite of all the hard work undertaken by our teams, some delivery deadlines could not be met due to the absence of long-since ordered but undelivered components.

We would like to express our sincere regrets to our customers and to the users of our boats who have been penalised by these delivery delays which, in some instances, have deprived them of the holidays they had planned.

The new financial year for the shipyard, which begins in September, looks once again to be complicated, notably given the challenges faced by some of our suppliers to respect their contractual commitments and the increase in the cost of raw materials and equipment for our boats, even though our sales have already increased by more than 35% for this new financial year.

Indeed, thanks to the confidence you have placed in us, our brands are selling better than ever, driven by the innovations we offer and the new models we develop. Once again this year, we are proud to be bringing you several new and increasingly attractive models, which we will present to you during our first half-year.

Facing the headwinds is more than ever our objective but know that all our teams around the world remain mobilized, to make possible your forthcoming trips aboard our catamarans and their key unforgettable memories for you and your loved ones.



“ Facing the headwinds is more than ever our objective. ”

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“ The boat was playful, accelerating naturally down the waves and with the wind. ”

Captain's Log:

First trip on board the Ocean Class

by Benjamin Monier, Sales Department CATANA CATAMARANS



We left the pontoons in the port of Canet en Roussillon late in the afternoon, bound for the anchorage at Anse des Paulilles to enjoy a sunset photo shoot and to enjoy the colours of the sunrise the following morning.

We saw typical Catalan region conditions, with good weather, a steady 20 knots of wind, gusting to 25 out of the NW: the "Tramontane", a wind that sweeps down from the mountains and across the sea, creating swell of 1 to 1.5 metres.

On leaving the harbour, we chose to rig a configuration that would allow us to be fast but most importantly, very comfortable in these conditions: 2 reefs in the mainsail and full genoa.

And off we went! We set out on starboard tack, heading for the Baie de Collioure, at 95° to the apparent wind. We quickly felt the boat glide through the water, and the helm, with its mechanical linkage, began to load up. The log was reading double figures, fluctuating between 12 and 14 knots and exceeding 15 in the waves. The boat was playful, accelerating naturally down the waves and with the wind.

The Ocean Class was advancing fine by herself, allowing us to do other things, and being a hot day, we had the lateral windows open as well as the aft door, giving great ventilation throughout the boat and letting us enjoy a clear view of the horizon.

Approaching the entrance to the port of Collioure, from about 2 miles off, we were able to admire the mountainous landscape and discover the fortifications of the town built by the famous Vauban, Louis XIV's military engineer. As we closed the coast, we gybed.

Before changing our heading, the port daggerboard was easily raised using the electric system controlled by a switch at the console. The starboard daggerboard was gradually lowered into the water in the same way. Once done, we moved to the helm station to change tack. My crewmate dealt with the genoa from the area forward of the helm station while I took care of the mainsail and the helm just behind.

As we went through the wind, I used the two winches at my disposal to release the port (leeward) sheet, opening up the square top of the main, freeing the sail of its power, and to bring the boom back close to the centre and initiate the change of course.

The battens came through the wind, as did the genoa. We continued on our course towards Cap Béar. The waves were beginning to pick up and so was the wind! Our speed was also increasing with a peak of 17 knots, and an average of 15!

The spectacle was simply magnificent! To port, gusts sweeping the sea were kicking up white horses, while between the bows, the spray was smoking with our speed. To starboard, waves were breaking on the rocks off the point...

Interview with Orhan Casur



Owner of a BALI 4.2 in Turkey

I am a former member of the Turkish Air Force and for the past 15 years I have been specialising in energy. In 2021, my brother and I purchased a BALI 4.2, which we share, though we're on board together most of the time.

We had been looking to buy a catamaran for a few years and were seeking a comfortable boat to share some good times with the family, yet also having the option of quieter, more private boating. Our future boat had to perform well and had to be fun to sail. We began by making a list of boat brands and sizes that would match our needs.

We were immediately intrigued by the BALI CATAMARANS brand, for its innovation and its reputation. There were three reasons why we chose this brand.

The first and most obvious of these was the "BALI door". A fascinating system that allows you to feel outside while being inside. That feeling of space... incomparable and you won't find it on any other catamaran! The integral deck layout, with the BALI door and access between the saloon and the forward cockpit allows for easy movement through the various areas of the boat, from the aft platform to the forward cockpit.

The second is the absence of trampolines,

replaced by lounge and sunbathing areas. This is a smart setup. It creates an ideal space to relax and get together with friends and family.

The third reason is the door between the galley and the cockpit deck which allows us to go from the stern to the bow in the blink of an eye. And with small children on board, it makes it very safe.

Not forgetting, of course, the ventilation of the boat, which is exceptional: with the forward door open (between the galley and the forward cockpit) and the rear door raised, air flows through, cooling and refreshing the entire catamaran. This is an essential feature, especially for us in the Mediterranean. And the "BALI DOOR" will be very useful for the cooler days in early or late season in the here in the Med. When closed, it allows us to continue to enjoy all the volumes, and not just a "small interior".

We were also interested by the brand because of its historical relationship with CATANA CATAMARANS. The precision with which the boats are built, the density of the reinforcements and the care given to the finishes, all guarantee a solidity that will stand the test of time.

The build quality is clearly evident, and our BALI is lively, pleasant and easy to handle.

The "must haves" on our BALI 4.2

- *Generator and watermaker. These two items give you freedom from port to port. I recommend ordering them both!*
- *Super easy to come alongside using two engines!*
- *Wonderful boat for welcoming guests. Especially in summer, more than 10 people can sleep aboard.*
- *My favourite spot is the forward deck. It can be a lounge area, a yoga area, or a dining area!*

The innovations it offers are relevant and very well done. When sailing, not having a trampoline is a great asset. We found ourselves in heavy weather, with waves of 2 to 3 metres and the boat's behaviour was irreproachable and seaworthy.

Since taking delivery of our BALI in the middle of COVID, we haven't been able to sail long

distances, so we've been rediscovering our own country and our beautiful coastline. We sailed 520 miles to Istanbul.

During this short trip, we got to test the BALI 4.2, making most of the passage under sail alone. With slight seas and an average of 20 knots of wind, we made smooth, steady progress at 9-10 knots. The boat slid perfectly through the water and the forward platform didn't slam at all, but these were strong enough conditions for us to enjoy playing with the sails.

The view from the flybridge is exceptional: with the height, you have an incomparable vantage point to check on all areas of the boat. And thanks to the electric winches, sails are easily and safely hoisted.

We arrived in Istanbul with good weather and happy family and friends! Arriving at the port, the "BALI Door" created quite an attraction. People were in awe of it!

We're really looking forward to next year, as we plan to cross the Mediterranean and later, the Atlantic Ocean.



“ Arriving at the port, the "BALI Door" created quite an attraction. ”



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**QUEBECKERS,
A BALI 4.8 AND THE
MEDITERRANEAN
SEA**

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Formerly owners of a 50-foot catamaran that we'd sailed from 2012 to 2018 in the Bahamas and on the eastern seaboard of the US, we wanted to see Europe.

The Mediterranean was calling us. Having visited several catamaran builders, the BALI 4.8 was our choice. An extraordinary living space, spacious cabins, an owner's version, are assets that led our decision.

We found our first contact with the staff at Bali, really very pleasant. The human side of the company won us over right from the start. Moreover, the 4.8 offered a huge living space, where you can host friends and family without restriction; at the helm station, the crewmember on watch isn't isolated from the social activity on board; and the incredibly large and abundant storage spaces. In short, the Bali met all our needs and desires.

Departure for the Balearic Islands, Spain
13th August 2021

The Captain's view, by Claude Messiaen

We set out from Canet en Roussillon at first light with 15 knots of wind and a slight sea, perfect conditions to test our boat. Thanks to the electric winches, the sails were easily and safely hoisted and set while the rest of the crew were still sleeping.

As we headed for Spain, the boat glided perfectly through the water, with no slamming at all under the foredeck.

The boat is very easy to use. There's no mainsheet traveller, but the system fitted to the 4.8 allows perfect adjustment and gives stability to the boom in heavier weather without the need for a preventer.

As for the genoa, the track allows you to tack quickly and automatically without having to worry about it.

After 15 hours under sail, the wind began to die away and we rolled up the jib and unfurled the code 0, perfect for this kind of wind. We enjoyed a very tranquil sail all the way to the Balearics aboard this very seamanlike catamaran. "I was able to enjoy our flybridge space 100% from the helm with a magnificent 360° view. The height gives an unobstructed view over the bows, which makes sailing easier. When it's cooler at night, the bimini enclosures create a real cocoon and are a must-have!"

The Ambiance aboard, by Brigitte Messiaen

It was with great excitement that we set sail, with our friends on board for 2 weeks, on our first visit to Spain's Balearic Islands, in the summer of 2021.

A delightful passage on a moderate sea, and we were in love with this. Easy to manoeuvre, comfortable for relaxing and cooking, our new boat was simply a pleasure to sail. In very warm weather, we were able to enjoy the waters and the splendours of the islands we visited.

Thanks to our BALI 4.8, all the beaches were within reach: Cala Pregonda, Menorca. We went on to Cala Fornells, Cala Llonga, Cala

“ The Bali met all our needs and desires. ”

Son Saura and finally Citutadella. Our guests renewed their wedding vows on board. What could be more extraordinary for our friends to live this extraordinary experience. It was a fantastic summer! AND we know this is just the beginning!

This summer we're bound for Croatia. I'm already looking forward to weighing anchor and sailing peacefully aboard Crystal Ball.

You can follow their adventures on Facebook at "S/V Crystal Ball".



© C. & B. Messiaen



© T. Færø

A Norwegian family

aboard a BALI 4.6 in Croatia



We are a Norwegian family of four: Torkil Færø (53), Tone Elin Solholm (48) and our two kids Torbjørn (17) and Telma (15). We have been sailing on and off as a family since the kids were 1 and 3 years old.

In 2007 we bought a Lagoon 440 on a yacht management with Nomicos Yachts in Greece. We named the boat Kairos, after the Greek god of the moment. Then we could sail 3 weeks a year and practice sailing, as we were totally unexperienced.

After the five years we started our long sailing adventure, crossed the Atlantic Ocean and until 2019 we had sailed through the Panama Canal, via Galapagos and extensively in French Polynesia.

Altogether we have lived about three years on the boat. Then Covid-19 struck, and we had to sell the boat as it was too expensive to maintain from Norway. And we sold the boat for the same price that we bought it for 13 years earlier. (On a charter deal you pay 55% of the price). And we were so happy with the experience that we decided to buy a new boat on a yacht management. This time with Dream Yacht Charter, as this allows us to not

only use our own boat, but also other yachts from their worldwide bases for up to 12 weeks a year. Obviously, we named the boat Kairos II. After the charter period we look forward to make another attempt at a full circumnavigation.



At first, we were looking for a Lagoon 46, as we had been very happy with our 440 that was very innovative at that time. But after seeing YouTube videos, particularly from the Catamaran Guru couple, it was obvious that **BALI** had now taken the lead in the catamaran design and production. As we had such a long sailing experience, it was obvious that for us, the boat was a better choice than the Lagoon 46 option. We chose the 5-cabin **BALI 4.6** version as we mostly sail with friends and family.

The boat was launched in April 22, and we sailed her for three weeks in June and we are so happy we chose her as our family boat. There are so many things we love about the boat. We are constantly walking around the boat amazed. Overall, the impression is that a massive effort has been made to make practical use of every inch of the boat. Of course, we love the "**BALI door**", it will be impossible

to go back to a boat without this solution. We can choose to be inside or outside according to the weather with the push of a button. Magic, really. We can just imagine the smile on the face of the designer that found this solution!

Both at sea and at anchor we can open the boat and let the air through. On our Lagoon 440 it would be hot days where we would have to stay outside as it would be too warm inside even with open hatches. Together with the open front door, this is a natural aircon that also connects us better with the outside environment. Second, the tables both in front and on the flybridge give us a choice of other places to eat our meals according to the direction of wind and sun. The helm position connected with our fellow sailors around the flybridge table was a lot better than on the Lagoon 46 that we tried last year. That people can come and go without disturbing the captain is a huge advantage. The flybridge becomes the social hub underway, with people preferring to read or relax in solitude spread out on the many other options around the boat. Even with a full boat of 10 people we can choose to find our private space or be social. The possibility to pass in front of the helm station is a delight. The overall design and choice of materials seems solid, classy, practical, and visually pleasing. The leather handles and small lamps give a touch of elegance. There is enough storage room.

The fridge is great, but it drains battery power and there should be more solar cell panels to avoid using the engine for charging. Maybe 1000 W or even more should be standard. On such a big boat with beds for up to ten people, the cooking stove should also be larger to have more than one big kettle at a time.

The front area without a trampoline is a lot more practical. It is a lot easier to work in this area while



© T. Færø

“ We are so happy
we chose her as our
family boat! ”



© T. Foeré

anchoring or laying to a bouy. The trampoline is a lot more unstable to step on, particularly in rough seas. It is a great place also for exercise and yoga. The area on the flybridge and the steel frame of the bimini is also perfect for attaching training cords and working out as we navigate. We have not experienced any bad weather so far, but none of the weather we experienced on our three years at sea should pose any problem. This more rigid front area is probably also the reason why this boat is less noisy with squeaks and movement between the hulls in large waves.

We are also so happy with the options of watermaker, electrical toilets and sun awnings, a must have!

Our excursions:

We chose Trogir as our base for Kairos II, as the area is great for sailing. We can head for the islands in southern Dalmatia, such as Hvar, Brac, Vis and Korcula. However, there can be crowded harbours in the busy season and difficult to find isolated anchorages outside the villages. Heading for the northern Dalmatia, the choices of anchorages are a lot better. Seemingly an endless number of islands with protected bays from the current wind condition.

The whole area is sheltered from large waves from the Adriatic. We have sailed from bay to bay and found it easy to go for both isolated bays and charming village harbours. The waters are warm, clear and inviting for swimming. The **Bali 4.6** is great for diving into the waters as it has both a large bathing platform on both hulls and several higher points to jump from. Under sail the boat has performed better than expected, doing more than half the speed in knots compared to the wind speed. The reefing system of the sails is easy and practical. We miss a downhaul rope for the mainsail as it can be difficult to lower without us stepping up to the mast to haul down the last part manually. The self-tacking genoa worked perfect.

Even in crowded area docking with a catamaran is generally easy and as we can position ourselves behind the helm station, lock the rudder and use the engine handles for maneuvering, it is even easier than on other catamarans. Going stern-to can be a challenge as it can be difficult to judge the distance to the quay, but it was quite easy. As the back area is large and vertically flat, the big mooring balls protect well.

To resume our favourite spot is everywhere on our **BALI!** that is the advantage of this boat. On the Lagoon 440 we all used to sit on the flybridge while underway. Now people seem to move around regularly picking a comfortable spot to find sun or shadow, wind chill or wind protection according to the weather conditions. There is always a place to thrive.

The most important aspect of choosing a boat for us

is the ability to accommodate our guests. Of our three years at sea, we have only been alone as a family for a couple of weeks. On longer ocean crossings and extended periods of sailing it is important to have both good areas to be together, and good areas to be alone. The cabins should be practical and comfortable. In this regard we are very satisfied with the boat so far.

We are not only happy, but wildly in love. We hope it is not only an initial crush but that the build quality is as good as the first impression and will give us good value on our sailing adventures in the years to come.

Thank you for building this boat for us!



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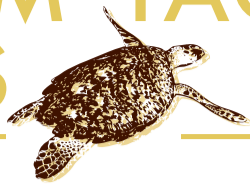


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A CHEF ABOARD THE BALI 5.4

Thanks to his videos on the "Mes petites Fourchettes" networks and a meeting with the Commercial Director of BALI CATAMARANS, we had the chance to introduce Chef Gregory Delachat to our flagship catamaran.

"Hello Chef Delachat, thank you for giving us some time for this interview after your experience on board the BALI 5.4."

How long have you been a chef? Where is your restaurant? And what kind of cuisine do you offer?

For 20 years now. When I met my wife, we quickly wanted to take over the family hotel and move upmarket by creating a restaurant.

I began working in Geneva back in 2002 for 4 years, then I came back to Les Gets, where we set up our restaurant: Le Bacchus by Crychar which is now recognised by Gault&Millau and the Michelin Guide.

The concept of Le Bacchus is an authentic cuisine, with French, Italian and of course local Savoyard influences.

Do you have any experience (cruising) on boats?

I used to go sea fishing with my father off Ile de Ré, on France's Atlantic coast.

How did you get the opportunity to join a Bali 5.4 to cook on board?

Thanks to my videos, "Mes petites fourchettes" on social media, and then meeting Boris Compagnon who suggested I come and try cooking on a Bali 5.4 catamaran.

When you came aboard the boat, what were your first impressions?

My first impression? Wow, it's beautiful, a luxurious and very comfortable floating boat.

Tell us about discovering the galley (compared to your kitchen at the restaurant)?

The galley is simple, yet has everything, even though we're in the middle of the sea. It's not a professional kitchen of course, but it's very well laid out and it's more than enough to cook for a dozen guests. For example, it is equipped with an American-style fridge, with ice cubes on demand, so you can cool the dishes. That's smart.

Tell us about your experience of cooking on board the boat?

It's the Zen Attitude, you feel peaceful. What a pleasure it is to cook in such a setting, overlooking the sea. You feel like a chic adventurer! It's magical.

Do you have some tips for making the most of the galley aboard the BALI 5.4?

Use the burners on hot to make a good risotto with a tomato confit, for example, and use the plancha to grill fish to accompany the risotto.

A recipe idea that you can share with our readers?

My Risotto for 4 people:

- Chop an onion and fry over a low heat (avoid colouring them)
- Add 200 g of Arborio rice, letting it become translucent and stirring it continuously with a wooden spoon.
"My secret tip: deglaze your pan with some Noilly Prat vermouth (15cl)"
- Add some chicken stock (cover to about 1cm higher than the rice)
- Leave the rice to cook for 13 minutes, stirring from time to time (do not cover it)
- At 11 minutes, add halved, dried tomatoes and pitted black olives
- At 13 minutes, add 20 grams of butter, 100g of Parmesan and 100g of Mascarpone

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All the staff at the Marans factory (near La Rochelle) celebrated on June 17 the release of the three hundredth BALI manufactured in Charente-Maritime.



BOAT SHOWS

2022

Cannes Yachting Festival 2022

From 06 to 11 September 2022 - Cannes - France

Southampton International Boat Show 2022

From 16 to 25 September 2022 - Southampton - UK

Salone Nautico Genova 2022

22-27 septembre 2022 - Gênes - Italie

Le Grand Pavois 2022

From 22 to 27 September 2022 - Genoa - Italy

Salon Náutico Internacional de Barcelona 2022

From 12 to 16 October 2022 - Barcelona - Spain

United States Sailboat Show 2022

From 13 to 17 October 2022 - Annapolis - USA

Salon des occasions du multicoque 2022

From 20 to 23 October 2022 - Canet en Roussillon - France

International Charter Expo 2022

From 07 to 09 December 2022 - Zagreb - Croatia



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2023

Boot Düsseldorf 2023

From 21 to 29 January 2023 - Düsseldorf - Germany

Miami International Boat Show 2023

From 15 to 19 February 2023 - Miami - USA

The 2023 International Multihull Boat Show

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